

Φ-6267 / 07.11.2019г.

From: Lepidis, Kyriakos [mailto:klepidis@ecolab.com]

Sent: Thursday, November 7, 2019 12:01 PM

To: commercial

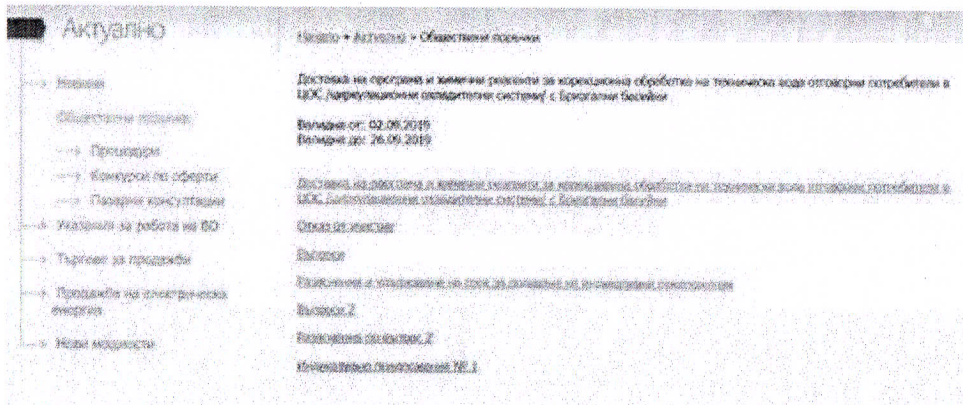
Subject: Индикативно предложение по проведени пазарни консултации №41903

Dear all,

Following your request with procedure No41903, we have provided our indicative offer for the treatment of the cooling systems in your power plant.

The next step, as we understood, is your company to issue a tender for the chemical treatment of the cooling systems in the near future.

Right from the beginning of this process, my company management had deep concerns to reveal our prices in public view and these concerns are bigger now because, in our surprise, we saw that we were the ONLY company that has provided this offer, so now only Nalco prices are in public view:



Can you please inform me what are the next steps in this process, and if companies that have not provided an indicative offer will be allowed to participate in the forthcoming tender?

Με φιλικούς χαιρετισμούς / Kind regards

Kyriakos Lepidis

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